

Companies included in the 2009 Company Performance Survey

Company	Total	CT	NH	NJ	NY	Sub-totals
Acadia/W.R. Berkeley	32		32			
ACE/Atlantic Mutual	46			29	17	
Adirondack ⁽³⁾	61				61	
AIG commercial	36			12	24	
AIG Private Client	65	7*		25	33	
Allstate	32				32	
American Commerce	18			18		
Andover Cos.	97	8*	20	39	30	
ARI	30			30		
Associated Mutual	16				16	
Bristol West	22		22			
Camden Fire	6			6*		
Casco Indemnity	10		10			
Chubb	196					
Commercial		10		16	31	57
Personal		29		52	49	130
All lines			9*			9
CNA/Continental	76	10		27	39	
Commerce Group	18		18			
Commercial Mutual ⁽⁴⁾	33				33	
Concord Group	44		44			
Country-wide	22				22	
Cumberland Group	62			62		
Dairyland	12	12				
Dryden Mutual	50				50	
Encompass	105			56	49	
Erie & Niagara	55				55	

Company	Total	CT	NH	NJ	NY	Sub-totals
Erie Insurance Group	25				25	
Farmers of Flemington	31			31		
Farmers of Salem	46			46		
Fireman's Fund	50					
Commercial					16	16
Personal					19	19
All lines				15		15
FMI Group	82			82		
Foremost/Farmers	242	24	39	71	108	
GMAC	105				105	
Great American	22	5*		17		
Greater New York	21			10	11	
GUARD	14			14		
Hanover Group	228					
Commercial		15		19	31	65
Personal		25		48	50	123
All lines			40			40
Harleysville	111	14	11	44	42	
The Hartford	353					
Commercial		41			96	137
Personal		37			92	129
All lines			33	54		87
IFA	37			37		
Infinity	14	14				
Interboro	84				84	

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Company	Total	CT	NH	NJ	NY	Sub-totals
Kemper/Unitrin ⁽²⁾	87	8*			79	
Magna Carta	48			27	21	
Mercer Group	40					
Commercial				25		25
Personal				15		15
Merchants Group	157					
Commercial					62	62
Personal					53	53
All lines			25	17		42
Mercury General	146			96	50	
MetLife Auto & Home	106	18	13		75	
MiddleOak	57	33	24			
MMG Insurance Co.	77		77			
Mt. Washington	49		49			
New Jersey Skylands ⁽³⁾	43			43		
New York Central Mutual	162				162	
New York Mutual Underwriters	61				61	
NGM/Main Street	203					
Commercial					69	69
Personal					57	57
All lines		33	44			77
NLC	43					
Commercial		13				13
Personal		30				30
Norfolk & Dedham	58			58		
OneBeacon ⁽³⁾	119					
Commercial		25		16	27	68
Personal		25				25
All lines			26			26
Palisades Group	119			119		
Patrons Mutual	24	24				
Peerless/Safeco ⁽¹⁾	377					
Commercial		51	56		88	195
Personal		51	30	24	77	182

Company	Total	CT	NH	NJ	NY	Sub-totals
Penn National	30					
Commercial				20		20
Personal				10		10
Philadelphia Contrib.	54			54		
Philadelphia Insurance Cos.	97	16		24	57	
Plymouth Rock	27	27				
Preferred Mutual	85				85	
Progressive	522	65	71	160	226	
Quincy Mutual	42	13		29		
Security Mutual	85				85	
Selective	129					
Commercial				46		46
Personal				43		43
All lines					40	40
Sirius America	8			8*		
Sterling Insurance Co.	68				68	
Tower Group	175					
Commercial				50		50
Personal				39		39
All lines					86	86
Travelers	669					
Commercial		41		62	117	220
Personal		52		138	219	409
All lines			40			40
Union Mutual of Vermont	39		39			
Utica First	78	8*			70	
Utica National	130					
Commercial					61	61
Personal					60	60
All lines				9*		9
Vermont Mutual	76	20	56			
Zurich U.S. commercial	103	19	11	44	29	
Total agent evaluations	7,002	823	839	2,036	3,304	

¹Due to recent merger/acquisition activity, agents evaluated commercial-lines performance for Peerless, Ohio Casualty and Safeco under the Peerless brand, and personal lines under the Safeco brand. Due to an editing error, Peerless commercial inadvertently was omitted from the New Jersey survey. PIA regrets the omission.

²Kemper/Unitrin unintentionally was omitted from the Connecticut survey during the opening weeks, which likely affected the number of responses. PIA regrets the omission.

³Adirondack and New Jersey Skylands were evaluated as stand-alone personal-lines affiliates of OneBeacon in New York and New Jersey, respectively.

⁴Kingstone Insurance Co. underwent a name change in July 2009. At the time of the survey, the company still was called Commercial Mutual.